



# DELICA

Delica is a successful affiliate of the Migros group with round about 250 employees. We are procuring, refining, and marketing a broad range of products like coffee, dried fruits, nuts, spices, dried mushrooms, pulse, and tea.

Due to the great international success of our **coffee capsule system Cremesso** we are expanding our team to open new markets in **Europe and overseas**. For this responsible sales position we are seeking an initiative, goal oriented and committed personality as

## Head of Marketing & Sales (m/f)

### Your tasks

- To develop and open new markets
- To consolidate and expand the market position
- To develop and implement new business ideas
- To establish business contracts and close deals
- To coordinate and support the customers in various marketing and sales activities
- Manage your internal team and affiliates

### Your profile

- Education or studies in business economics, international management or similar
- Successful, perennial performance record in international sales, preferably experienced in consumer goods (coffee)
- Fluent language skills in German, English and Spanish
- Communicative and customer oriented personality
- High perseverance, besetting and well performing
- Conceptual / analytical working skills paired with solution oriented thinking and implementation willingness
- Proactive and creative

As a team leader with a high personal and professional competence you willingly take over responsibility and you are prepared to travel substantially.

We offer a dynamic international working environment and excellent social benefits.

We look forward to receive your job application and CV on the following e-mail address: [manuela.wipf@delica.ch](mailto:manuela.wipf@delica.ch)

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